

Welcome to the December 2025 edition of **TeamDanielTalks**, your monthly source for the latest updates, insights, and opportunities from the Daniel® team. We remain focused on supporting your success with timely product news, sales tools, and inventory ready to ship.

“As we close out the year, I want to thank our distributors and partners for the vital role you play in Daniel’s success. Your expertise strengthens our presence across the global energy industry. Through this communication, we aim to keep you informed, supported, and aligned as we uphold the highest standards in flow measurement and control. We appreciate your partnership and continued commitment to excellence.”

– **Tony Morris**
CEO, Daniel® Measurement & Control



In This Issue

Stay informed with the latest updates and tools from the Daniel® team, designed to help you grow your business and support your customers with confidence.

- **Product & Technology Updates:**
Learn about our expanded Orifice Plates lineup, featuring the Model 500 Daniel® Commercial Universal Orifice Plates.
- **Units Ready for Sale:**
See what’s in stock and ready to ship now – so you can move fast, meet customer demand, and keep your pipeline flowing.
- **Sales Enablement Corner:**
Enhance your sales efforts with tools like the Daniel® Measurement App and the Daniel® Online Store.
- **Organizational Update:**
Meet the newest additions to our sales team.

Product and Technology Updates

Now Available: Daniel® Commercial Universal Orifice Plates Model 500 Series. Engineered for Precision. Priced for Performance

Daniel® Commercial Universal Orifice Plates Model 500 are fully stocked and available for quick delivery. These universal plates are built to Daniel’s legendary standards – precision-machined, API 14.3/AGA 3 compliant, and crafted from 316 stainless steel.

Ideal for custody transfer and process measurement, these plates deliver accurate, repeatable flow performance – without the premium price tag.

Why Choose Daniel® Commercial Orifice Plates Model 500?

- API 14.3/AGA 3 compliant
- CNC-machined for reliable performance
- Square-edge plates, 45° bevel standard
- Sizes 2"–12" in stock and ready to ship – easily order and track delivery in our portal
- Designed for Daniel® Senior™ Fittings: **OEM quality at a lower cost**

[Click to Order Now](#)



[Check our complete product portfolio here](#)

Units Ready for Sale:

Contact your Customer Service Team member to secure units. Check it today – it moves fast!

Stay ahead of customer needs with our latest snapshot of Daniel® products currently in stock and ready for immediate shipment. This overview provides a clear, up-to-date look at available units as of December 1, 2025 – helping you act quickly, secure opportunities, and keep your sales pipeline moving.

Check the available list here in our Daniel® Sales Portal:

[Available Inventory 12-01-2025.pdf](#)



Reminder: With the Price Adjustment effective January 1, 2026, as communicated last month, now is the time to secure your stock orders.

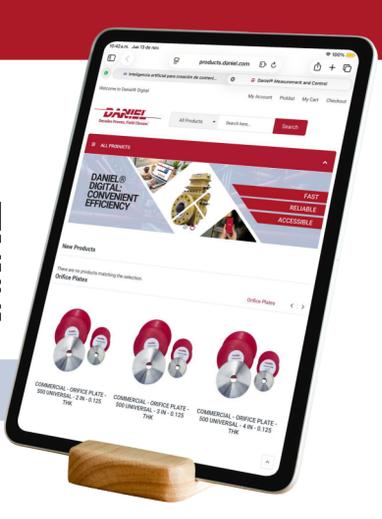
Contact your Customer Service Team member to secure units or check real-time inventory.

Sales Enablement Corner:

Daniel® E-Commerce:

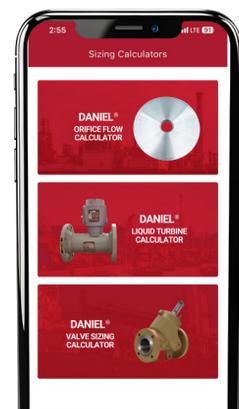
Online Store fully stocked – easy to purchase with payment options and fast delivery. Ready to ship:

- Commercial Plates
- Genuine Daniel Spare Parts
- Refurbishment Kits



[Link to Daniel E-Commerce Online Store](#)

Available under www.daniel.com



Daniel® Measurement App:

Your complete digital resource hub includes:

- Product one-pagers and technical PDFs
- Interactive calculators for Differential Pressure, Turbine, Control Valve, and Coriolis meters

[Link to Daniel App – App Store](#)

Available under www.daniel.com

Organizational Update:

Welcoming Our New Sales Leaders in North America

We are pleased to announce the addition of two new Regional Sales Managers who will help strengthen Daniel’s presence across the USA market. Their extensive industry experience and deep commitment to customer success will play a key role in advancing our growth strategy and supporting our partners nationwide. Please join us in welcoming **Amanda McClure** and **Jett Briggs** to the Daniel® team. Amanda leads the Southeast and Texas territory and is based in Houston, Texas, and Jett leads the Central East territory and is based in Oklahoma City, Oklahoma. Both report to Sonny Simmons, our VP – Global Sales.



Amanda McClure
amcclure@daniel.com



Jett Briggs
jbriggs@daniel.com

Michael Blache will continue leading the West and Texas territory and is based in Midland, Texas.



Michael Blache
mblache@daniel.com



For more information, visit our site: [North America Partner Network](#)

Your continued commitment to the Daniel® brand – backed by over 90 years of proven performance – is invaluable. The solutions we deliver together reflect our shared focus on precision, reliability, and integrity for customers across the global energy industry. As we move forward, expect a regular update featuring ready-to-ship inventory, along with new Daniel® insights and resources to help you drive results and support your customers with greater confidence.

– The Daniel® Team

Quick Access Links:

- [Daniel® Measurement and Control](#)
- [Daniel® Online Store](#)
- [Daniel® Sizing Calculators](#)
- [Daniel® Measurement App](#)
- [Daniel® LinkedIn](#)

Daniel® Measurement & Control

contact@daniel.com | +1 (346) 509-3700

Decades Proven. Field Chosen.™